



# Annual Member Meeting

The Lesbian & Gay Big Apple Corps Inc.

Held November 14, 2013 - 7:00pm  
352 W 44th St, New York, NY 10036

332 Bleecker Street #K48, New York, NY  
10014212.591.2886



# Meeting Agenda

- 0:10 min • Corporate Review
- 0:10 min • President's Address
- 0:15 min • Financial Report, Treasurer
- 0:10 min • Management Committee
- 0:15 min • Artistic Director Reports
- 0:25 min • Pre-submitted motions
- 0:25 min • New Business



# Mission Statement

“Our mission is to provide the lesbian and gay community with a supportive and friendly environment for musical and artistic expression and, through performance, to promote social acceptance, equality and harmony for all. We welcome interested individuals of all orientations to come see for themselves how artistic dedication within a social environment can create quality entertainment that pleases, educates and challenges us to grow.”



# Corporate Structure

- Non-profit membership corporation
- IRS 501(c)(3) tax-exempt charity
- Board of 5 Directors
  - Officers include President, VP, Secretary, Treasurer
  - Band Manager / Director
- Management Committee
- Other Committees
- Professional Staff
- Members vs. Program Participants



# Governance Practices

- Monthly Open Board Meetings + Annual Mtg
- Policies
  - Membership
  - Code of Conduct
  - Spending Policy
  - Funding & Budgeting
  - Gift Policy
  - Conflict of Interest
  - Participation Fees
  - Liability Waiver
- Corporate banking @ TD Bank
- Liability Insurance
- Professional Accounting Services
- Pro-bono legal counsel
- Annually Audited Books
- Rented office address and phone service



# Other Fun Facts

- **Associations**

- LGBA, founding member
- Association of Concert Bands
  - ASCAP / BMI Blanket License

**LGBA**

Music. Visibility. Pride.



- **Assets**

- Instruments
- Uniforms
- Music Library
- Historical Archives
- Tools, Accessories, Chairs
- @ Mini Storage & JREC

- Bands were formerly part of TMA
- We have a film documentary of our history
- We've had over 1000 'apples' since 1979
- We have 4 original members still active



# President's Address

- Acknowledgements
- Accomplishments in 2013
- LGBA Update
- LGBAC Health Assessment
- Governance Challenges
- Development Challenges
- Survey Review
- Goals for 2014



# Financial Report - Highlights

- YTD surplus of \$9,293
- Total Inflows of \$81,121 (\$30k increase)
- Total Outflows of \$68,470 (\$20k increase)
  - 20 new uniforms
  - Instrument and Equipment acquisition
  - Band-in-a-box and passenger van increases
  - Bookkeeping, Rent, Stipend increases
- Individual & Corporate contributions total over \$50,000 (\$26k increase)
  - Record number of donations from 100+ donors
  - Twelve donors over \$1000 – and \$5k from Mr. Big!
  - **Non-profit donors:** Prudential, Stonewall, HOP, Exxon, Irwin Scherzer Fund, Bank of America
  - **Outreach donors:** Clocktower Players, Visiting Nurse Service
  - **Event Support donors:** Big Apple Ranch, Sandblast
  - **Fundraisers:** Stonewall Cabaret Events
- Ticket sales, gig fees, dues are \$29,400 (\$2.5k increase)
- NYC Dept. of Cultural Affairs Grant - \$7,700





# Financial Report - P&L history

## 2013 (YTD 10/31)

\$81,121	Income
\$71,838	Expense
<b>\$ 9,283</b>	<b>P&amp;L</b>

## 2012

\$76,107	Income
\$65,509	Expense
<b>\$10,598</b>	<b>P&amp;L</b>

## 2011

\$65,881	Income
\$77,706	Expense
<b>(\$11,825)</b>	<b>P&amp;L</b>

## 2009 (TMA)\*

n/a	Income
n/a	Expense
<b>(\$ 3,192)</b>	<b>P&amp;L</b>

## 2008 (TMA)\*\*

\$64,951	Income
\$54,836	Expense
<b>\$10,115</b>	<b>P&amp;L</b>

## 2007 (TMA)

\$45,148	Income
\$30,480	Expense
<b>\$14,688</b>	<b>P&amp;L</b>

## 2006 (TMA)

\$33,738	Income
\$26,713	Expense
<b>\$ 7,025</b>	<b>P&amp;L</b>

## 2005 (TMA)

\$29,691	Income
\$24,652	Expense
<b>\$ 5,039</b>	<b>P&amp;L</b>

## 2004 (TMA)\*\*\*

\$43,257	Income
\$44,976	Expense
<b>(\$ 1,719)</b>	<b>P&amp;L</b>

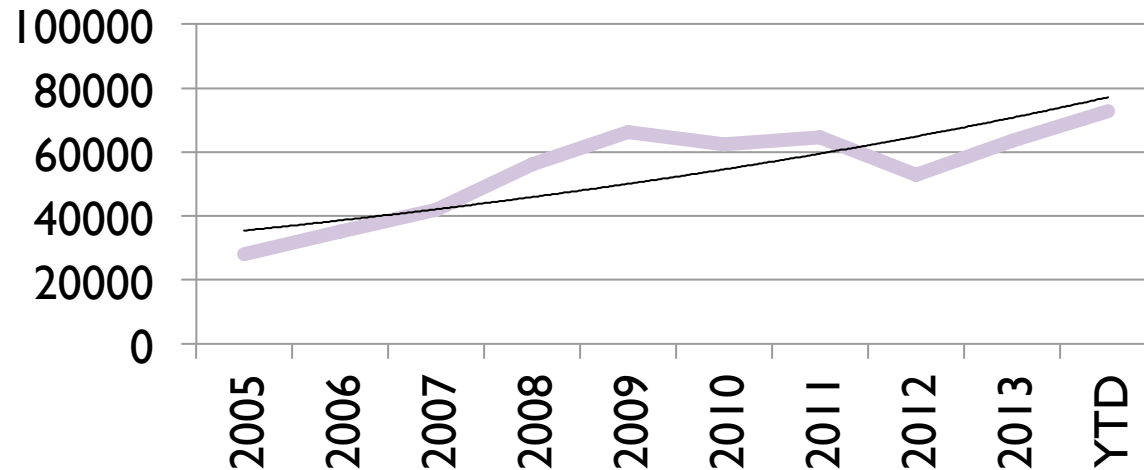
\* Missing Data due to TMA transition

\*\* LGBA Conference hosted in NYC, resulted in surplus

\*\*\* Marching Uniform fund drive and spend, \$5k Grant



# Financial Report – Balances



Year	Cash	Legacy Fund	Total
10/31/2013	58,888	13,931	72,819
2013	49,605	13,971	63,576
2012	37,916	14,962	52,878
2011	49,740	14,962	64,702
2010	47,472	14,962	62,434
2009	50,664	15,659	66,323
2008	40,549	15,659	56,208
2007	25,881	16,181	42,062
2006	18,856	16,181	35,037
2005	13,817	14,224	28,041



# Management Committee

- Recognize Committee Members and Volunteers
- Management / Governance Split is a success!
- On-budget, successful performance seasons
  - Excellent communication with Treasurer
  - Marching Band growth creates increased operational pressure, but has been handled well by willing volunteers
  - Dedicated concert librarian having very positive impact
- Outreach Committee has already garnered several thousand dollars and new audience streams for the band
- Logistical challenges for next year
  - Band-in-a-Box has been outgrown – need bigger van
  - Band-aide reform – season-long duty assignments, parade preparation changes



# Artistic Director Reports

- Marita Begley, Marching



- Kelly Watkins, Symphonic





# Motion to amend Bylaws

- The Board would like the Bylaws amended so they will not conflict with a policy which states lapse in 'good standing' greater than a year will automatically revoke membership in the corporation.
- This would not affect participation rights
- This would not preclude someone from applying for membership status again
  - Application for membership requires artistic participation in 2 of the last 3 seasons and a written request to be approved by the board.



# Motion to amend Bylaws

## Section I.5. Term of Membership.

... A Member may be temporarily suspended from good standing status during such period as he or she may temporarily fail to meet eligibility requirements for membership or become deficient in the payment of Corporation dues or assessments. **A Member shall be expelled from membership and lose all standing in the Corporation after a one year period of suspension from good standing.** A Member ~~shall~~**may** be expelled from membership and lose all standing in the Corporation for good cause relating to the maintenance of the integrity of the Corporation, as determined by the Board. **~~Suspension or Expulsion, for reasons other than exceeding one year suspension from good standing~~** shall only occur upon action of the Board and after the Member has been given notice and the opportunity to be heard..." "...at a meeting at which a quorum is present. Such resolution shall specify the act or acts alleged as the basis for such involuntary termination of membership."



# Motion to change election cycle

- Directors are divided into Group A and Group B election cycles. We would like to change the cycles.
- The purpose of this change would be to split the President from Band Mgr. and Treasurer cycles for better continuity.
- **Currently:**
  - Group A (2013-2015) - VP, Secretary, Band Mgr.
  - Group B (2014-2016) – President, Treasurer
- **Proposed:**
  - Temporary (2014-2015) – President
  - Temporary (extend to 2016) – Band Mgr.
  - Group A (2015-2017) – President, Secretary
  - Group B (2016-2018) – Treasurer, Band Mgr, VP



# Motion to reduce fees

- Our Treasurer has suggested that participation fees be reduced by \$10 (to \$75/season) in lieu of our very strong financial health this year and a firm belief that next year will be positive as well.
- The negative impact on fee revenue should be around \$1,600.
- A large number of financial hardship waiver applications came in this year.





# New Business





# Adjourn!

